



# Company Profile



## 1.0 INTRODUCTION

Established in 2004, Kiwango Security Guards (T) Ltd has its registered Office at Kiwango House, Chang'ombe Road, Keko, and Dar es Salaam but also operating from its new branch office as HQ located at Mzimuni Ward, Kawe Beach-Mwai Kibaki Road in Kinondoni District -Dar es Salaam. It is registered in the Country under the companies Act, Chapter 212, and Complies with all regulatory requirements by Business Registration and Licensing Agency (BRELA). It also holds the Ministry of Home Affairs blessing through the Inspector General of Police to operate as a private Security Company in the United Republic of Tanzania.



**KIWANGO SECURITY GUARDS (T) LTD** is a private Owned and Government approved company with a stunning reputation of providing SAFE and SECURED environment for its client's business and homes,

We have a well-trained, trusted and vetted team of Staff comprising with full Military Course from JESHI LA KUJENGA TAIFA (JKT), we take pride in-depth training programs that produce knowledgeable and highly motivated security officers, A smart and standard selection always done to get a disciplined Guard with good Character.

## UP COUNTRY LOCATIONS

The company has offices and operations in Dar es salaam, Mwanza, Dodoma, Kigoma, Iringa, Mtwara, Arusha, Tanga, Tabora, Moshi & Zanzibar. In these regions the company operations are manned by Regional sales Representatives and inspectors who report to Managing director and the Board of directors in Dar es salaam.

### 1.1 Our Vision:

To be an excellent, dedicated and extraordinary service provider that addresses the needs of customers.

### 1.2 Our Mission:

To manage and run efficient and professional services that are recognized for efficient standards, customer care and customer satisfaction.

### 1.3 Our Goal:

To assist in job creation and skills training among the unemployed in Tanzania through in-service training as well as professional development.

### 1.4 Our major purpose:

To provide quality, efficient and professional services in the areas of the provision of security systems and guard division.

### 1.5 Core Values

To embrace a commitment to service delivery, honesty, integrity and respect for all. Operating under the aforementioned doctrine, we have managed to deliver quality services to our customer's at the most affordable price that has seen our guard force grow to over 4000, making Kiwango among the fastest growing security service providers in the country. Our unique proactive approach to security matters has enabled us to achieve our set goal of guaranteeing a satisfied clientele

### Our Values

- **Customer Focus** – we have close, open relationships with our customers that generate trust and transparency.
- **Expertise** – we develop and demonstrate our expertise through innovation targeted specifically for each client.
- **Performance** – we challenge ourselves to improve on our performance each year, the results and total customer satisfaction.
- **Best People** – our greatest assets, a lot of care goes into selecting and developing competence, providing opportunities and inspiring them to live our values.
- **Integrity** – we are always trusted on doing the right thing.
- **Communication** – Open, proactive and effective communication is key to the way we do business and this is applied across all our operations.

### Quality Policy

We strive to provide improving quality services that will exceed service recipient requirements and to respond to our corporate responsibility to our clients, community and employees. We

will actively pursue ever improving quality through programs that enable each employee to do their job right, the first time and every time.

### **KIWANGO SECURITY GUARDS (T) LTD**

- We provide professional and modern security services that will make you feel safe with us every day.
- Our Security officers undergo rigorous selection process and an intensive training program by ex-army officers using proven training techniques. We insist that they have the strength to stand by their convictions and integrity.
- Our products and Services are rigorously tested, monitored procedurally and backed up exhaustively. We ensure that any work we undertake is fully resourced and supported in order to provide the best services possible.
- Dedicated qualified staffs with specific knowledge of security programs are available to solve any challenge that may arise.
- Our services approved and certified by International Standard Organization ISO,
- Kiwango security guards, we are open 24/7 to receive feedback from our customers concern about our services.



## **TECHNOLOGY WE USE .....**

### **Network Operation Center NOC**

- Data
- SMS
- RF
- Call

### **Guarding Services**

- Man guards,(armed and unarmed)
- Body guards

### **Alarm Systems**

- Panic Alarm
- Intruder Alarm
- Fire Alarm

### **CCTV Monitoring System**

- CCTV-Camera
- Remote view

### **Radio Transmitter & Receivers**

- Two way Radio
- Radio Frequency

### **Automation Gate (Automatic Gate)**

- By remote
- By sms
- By call

### **Access Control System**

- Biometric system
- ID Card
- Password

### **Electric Fence**

- Free stand
- Wall top

### **Security Scanners**

- Body Scanner,
- Baggage Scanners,
- Vehicle Scanners
- Hand Held Metal Detector
- Under Vehicle Scanners

### **Video Intercoms**

- Wired
- Wireless

### **Intercoms – Audio**

- Wired
- Wireless

### **Chip Powered Padlock and Keys**

- Cheap
- Password

### **Fire Rescue**

- Fire Engine
- Fire Alarm
- Sensors
- Fire Extinguisher

Security service is a key department for any business; it is the reason why many business corporates choose to have it in their companies, privates' houses, NGO's whether they want it or not. It allows you to protect your properties, merchandise, profits and in some cases it protects your life.

### **OUR SECURITY SERVICES INCLUDE**

- Physical Security
- Man Guarding
- Executive Protection
- Event Security Management
- Mobile patrols
- Travel Security
- Security systems installation and maintenance
- Security Risk Management Consultancy Services

### **AREAS OF COVERAGE**

All coverage includes lockups, unlocks, parking reinforcement, and terminal control.

### **Residential**

- Apartment Complexes
- Registered Communities
- Home Owner

## Commercial

- Shopping Plazas
- Stores
- Malls
- Clinics
- Banks
- Parking Lots

## Industrial

- Construction Sites
- Mills
- Government
- Warehouses
- Industrial Complexes

## Mining

- Large scale mining
- Small scale mining

## Special Events

- Private Parties
- Escorts
- Bodyguard Services.

## Towers

- All communication network towers

## PROTECTION TYPES

Any class of officer may be selected to provide the following services for security coverage.

- **Standing**  
Officers are on foot-patrol, posted at the site for the duration of their shift.
- **Courtesy Patrol**  
An officers in a vehicle drives through the site at various times of the day & night. Our officers will conduct foot patrol to cover all grounds.
- **Motorcycle**  
Highly mobile officers patrol the site by motorcycle which is more efficiency on road traffic and complicated road.

- **Mobile base station**

We have many base station all over the city and outside the city, where by the crew with modern Armaments drive around the site to attend all response calls from our Network Operation Centre (NOC), and also conducts scheduled street-patrols.



## **NETWORK OPERATION CENTRE (NOC)**

Our company has more than 10years experience in servicing government, corporate and individual's clients. 8years on Mobile network towers infrastructure.

We are flexible when doing business with our clients and frequent personal contact ensures we meet their security needs.

We have established a Morden monitoring station NOC where by all operational and response issues are initiated,

- The NOC operates three 8Hrs shifts in 24Hrs with
- Four well trained controllers per shift
- The NOC has been operate since June 2013
- The NOC is the focal point of all information
- Alarm, Activations, Production of site activity report and archives
- Call centre



Kiwango Security Guards is the first security company here in Tanzania to offer electronic Guard monitoring technology.

A tag that records the guard's presence and movement at all Time during their shift as requested by the client monitors each guard and premises we guard. The guard is supposed to patrol the client's premises every 30minutes and movements are recorded by transmitters installed at random locations throughout the premises.

The information can be availed to client on daily weekly or monthly basis to prove service delivery. Inspectors and Supervisors have mobile tag equipment that records the presence of the guards at their locations.

The guards are also equipped with a panic button that they can activate when the premises attacked. Our Emergency Response Unit is guaranteed to arrive at response area within 5minute under normal circumstances.

### **PHYSICAL SECURITY MAN GUARDING**

Our security officers are trained and vetted by professional trainers who have international and local experience and the vast majority have Military backgrounds. In addition we also provide our security officers with in- house and on-site training.



### **GUARD PATROL SURVEILLANCE**

A sufficient number of Guards in uniform and or plain clothes can be deployed on request in the wake of unique or special situations whereby large crowds of people are expected at a given point due to a wedding or funeral ceremony etc., thereby necessitating the taking of precautionary measures to ensure safety of people & property on the ground.

### **ARMED REACTION AND RESPONSE**

Our ARMED reaction units are always in communication with our command centre for responding to any and all threats or circumstances.

Our teams also regularly visit guard sites to make sure they are on duty and working as required by client specifications.

Our armed officers' vehicles are tracked so we always know where they are and can respond best when needed.



### EMERGENCY RESPONSE UNIT

Dotted throughout Dar es Salam are several of our vehicle mounted Emergency Response Units. They are crack units of elite security personnel appropriately armed and highly trained in all forms of combat security situations they are on standby 24/7 to respond to any Alarm activation.



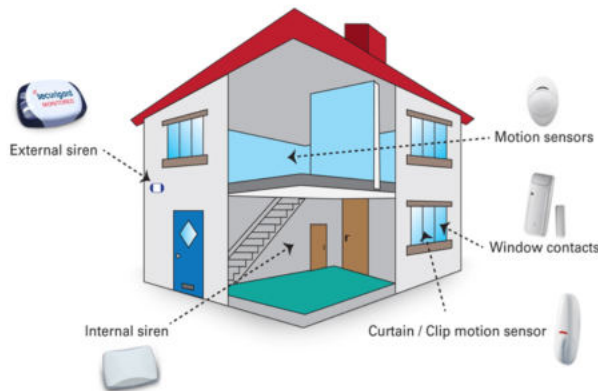
They are distribution throughout Dar es salaam enables them to arrive at an alarm alert area within 5minutes under normal circumstances.

## ELECTRONIC SECURITY SYSTEMS

### ALARM SYSTEMS

We offer state of the art security alarm system with modern encrypting and signal to our base stations that in return alerts our nearest Patrol Team and Emergency response Unit (ERU).

An alarm system is a big deterrent to burglars, one that is linked to a security company that provides monitoring even more so. We do need to ensure you have the right sort of system, or false alarms will be an inevitable, and annoying, part of your life.



Although stand-alone systems are available, security should be thought of – and installed – in layers. A suitable alarm should come after you have the basics in place: burglar bars, a secure perimeter fence, solid external doors and strong door and window locks. Then an alarm is a great part of a homeowner's security.

### We have the following categories of Alarms

- Panic Alarm
- Intruder Alarm/Automatic alarm
- Fire Alarm

### PANIC ALARMS

Panic buttons are one of the specialised security products which are supplied by our company. These buttons are made available to clients of a certain security companies to be used in times of panic such as in the event of a burglary.

Having a panic button installed in your home or business gives a sense of security because a client knows that help will arrive shortly if the button is pushed in the case of an emergency.

- Panic buttons
- Switches and contacts
- Magnetic switches & Vibration Detectors



## INTRUDER ALARM

Kiwango security Guards also we offer Intruder/Automatic alarm system which is a set of interconnected devices linked to Operation monitoring Centre (NOC) that is aimed to protect a premise, usually a facility, against intruders and to notify the owner or/and the monitoring station/center of any violation of the protected zones. Kiwango security we have more advanced alarm systems that can perform functions like access control (motorized gates, electric strikes in wickets/doors), lighting and heating control, and many other tasks of home/building automation.

**Alarm control unit/panel (switchboard).** The main unit is mounted in a dedicated housing/box together with a backup/buffer battery guarantying operation of the system during power outages.

## Our Alarm operate by,

- Password
- Remote
- SMS

The housing is equipped with an anti-tamper switch connected to the dedicated input of the panel. If the system is not put in the service mode, any attempt to open the case ends up triggering an alarm. The control panel monitors the proper operation of all the equipment installed in the system.



*Alarm Keypad*

### **SECURITY CCTV CAMERAS.**

We service and manage High quality security CCTV Cameras, control panel, duplex monitors, digital DVR, and Power Back- up system. We supply IP cameras, PTZ camera and Analogy HD cameras for indoor and outdoor with night vision infrared, motion sensitive to miniature spy cameras.

Also our CCTV cameras can be operated in remote view all around the world.



*CCTV Cameras*

### **ACCESS CONTROL SYSTEM**

We provide electronic access control services that grant various levels of entry and exit into and out of premises for staff members and visitors in client's premises. Daily, weekly or monthly report of who went where and at what time, can be availed through a computerized log. Should any attempted entry into unauthorized areas be made, an alarm is activated.

## Our Access control systems providing the following option;

- Password access
- ID access
- Biometric access/Finger print

## Benefits of Our Access Control in Any Business


- No More Lost Keys
- Know Who's Coming and Going
- No Undetected Strangers
- Reduce Chaos of After-hour Shifts
- Secure Sensitive Information
- Increase Safety
- Reduce Theft and Accidents
- Control Multiple Access Across Multiple Properties
- Time and attendance



*Access Control System*

## CHIP POWERED PADLOCK AND KEYS

Do you have areas that need to be locked with a padlock that has to be accessed by many people at different time but still be able to monitor and control access? If so we have the answer for you.



**Acsys**  
ACCESS CONTROL SYSTEMS

## The Intelligent Lock

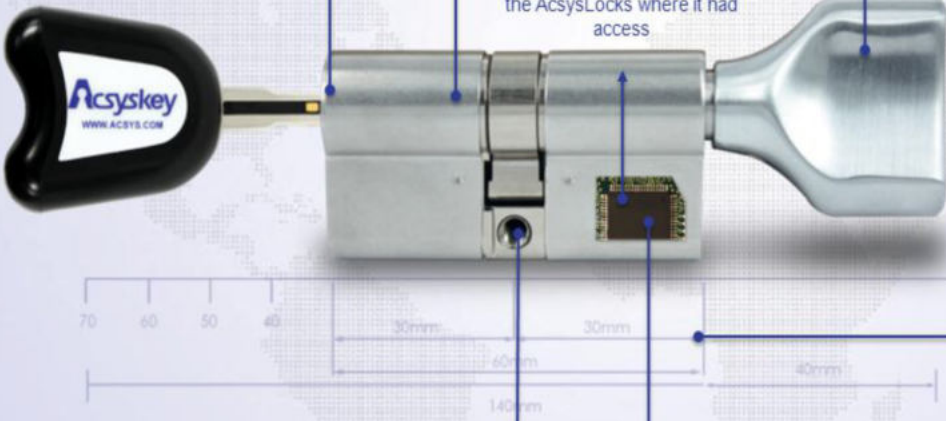
The communication between the AcsysLocks and AcsysKeys is encrypted using **AES 128-bit Encryption** Making the communication very secure

AcsysLocks **CANNOT** be **BUMPED** or **PICKED** and are very hard to **DRILL**

Since there is no power in the locks We can offer **Euro – Din** cylinders and padlocks in various sizes

**LOST / STOLEN** AcsysKeys can be **DELETED** from the system and **BLACKLISTED** on the AcsysLocks where it had access

All models are **Wire-free** **EASY to install** **EASY to Maintain**



The AcsysLock can be installed in **LESS than 1 minute** in a **Euro – Din** case lock

AcsysLocks Have a built-in chip that stores the last 1000 events that can be downloaded from the lock

The **Double Entry** and **Button Locks** are available in sizes ranging from **60mm to 140 mm**

**WHO wen WHERE and WHEN?**

5

We are the only supplier of chip operated padlocks with a programmable key that grants access to various people at specified times and days.

The system allows for computerized access permission for a key to open a padlock at specific time, Say at 10:30am every Thursday for 6months or at once at 2pm only, outside the permitted time the key is useless.

- The padlock is made of heavy steel material that is impossible to break, jam or pick.
- The permissions for the keys can be granted remotely through the internet giving multiple options to managers
- Once the key get lost, its permission is deleted and therefore becomes useless immediately



*Acsys Padlock & Password key*

#### **PARDLOCK PROTECTION LEVEL : IP68**

We provide Padlocks that can be locked and opened by using one programmed key :

##### **Features**

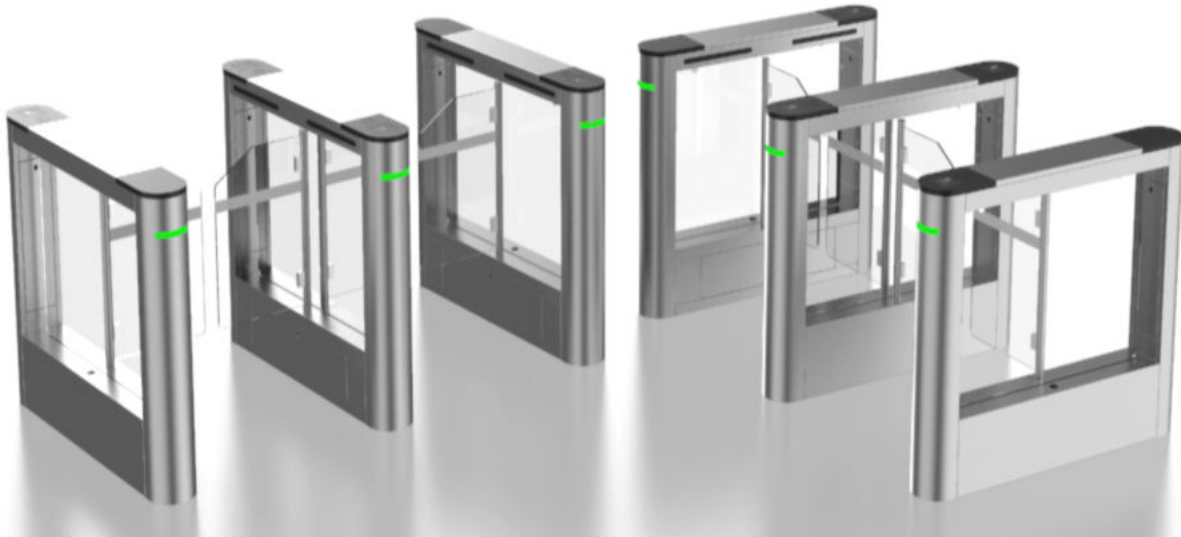
- Electronic Lock & Key
- 64 Bit Encryption
- Full Lock & Key Reporting
- Software Management System



## BARRIER GATE

**Kiwango Security guards** we also provide Security Barrier Gate with the following Features;

- LED lane status and direction indicator lights
- Motion detection sensor array
- Automatic opening in the event of an emergency
- Easy integration with any type of identification or authorization system
- Auto open and free access when power off and auto close when power off
- Automatic detection for malfunction



*Barrier gates*

## AUTOMATED AND ELECTRONIC GATE

Kiwango security Guards we also provide automatically open and close your gate from the comfort of your car or house using a remote control. We provide formidable and highly secure automated and electronic gates at client premises.



We are regional representative of Centurion Ltd and Gemini Ltd, a world leading innovators and manufacturer of Automatic Gate motors.

The following Options are available:

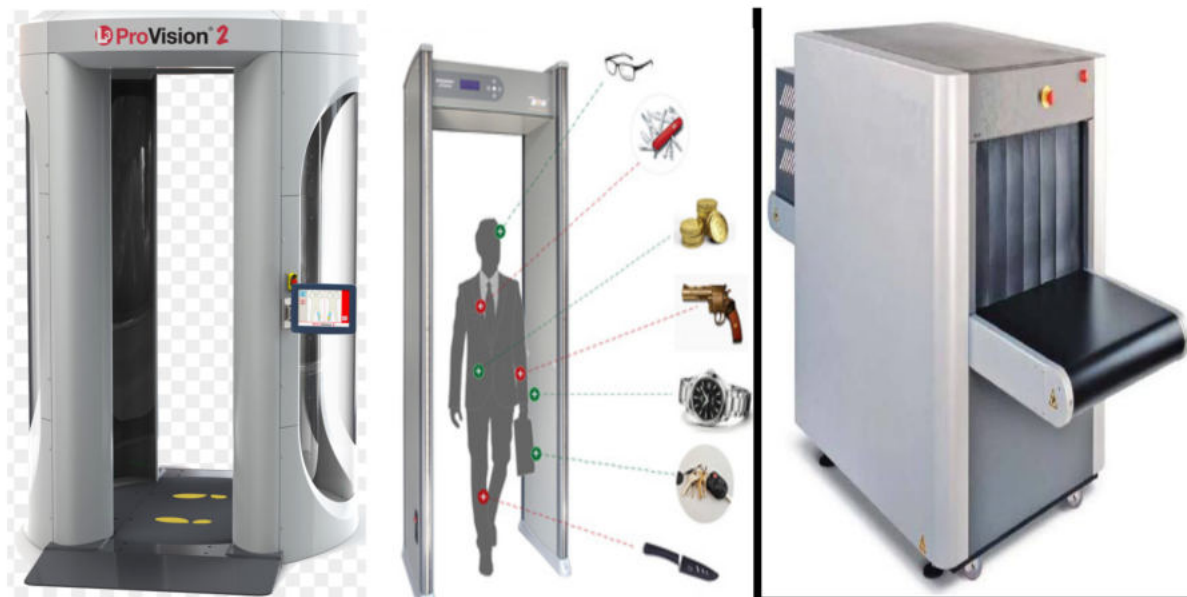
- Sliding Gate motor
- Swing Gate motor
- Roller shutter door garage
- Boom gate



*Automatic gates*

## SCANNER AND X – RAY

We also offers scanners which are used to detect metals hidden or any other forbidden items. It scans luggage, human beings, etc.



*Scanners*

## DETECTORS

We also provide detection services through the use of automatic detection devices like Hand held metal detectors for arms, explosive devices etc.

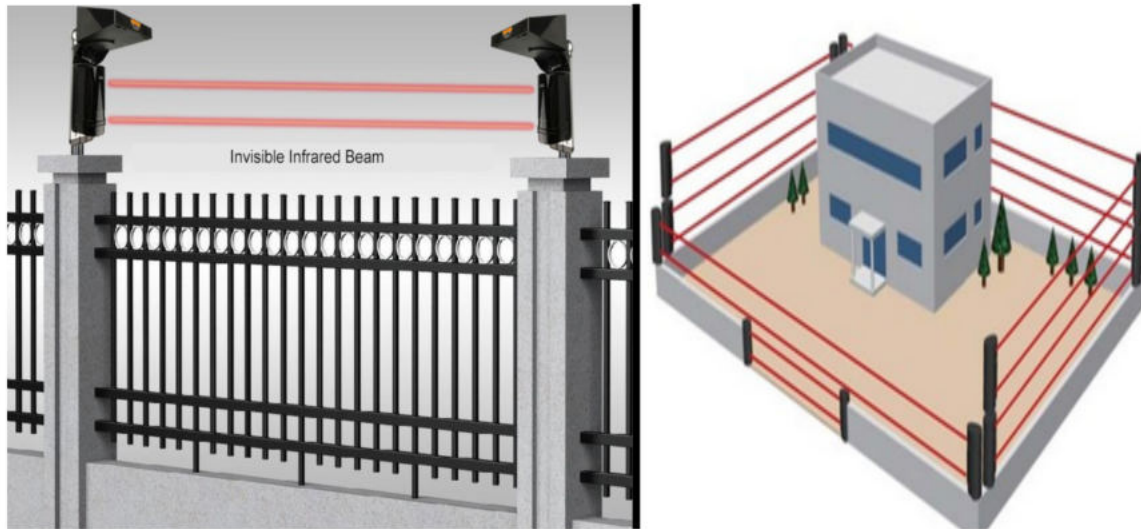


*Hand held metal detectors*

## BEAM SENSOR

We provide and managing infrared beam sensor with the advantage of pet-immunity, low-false alarm rate, as well as weatherproof and non-sensitive to changes of temperature. The infrared beam sensors are widely used for the perimeter protection of security from residential to commercial.

The Infrared beam sensor adopts the active infrared technology. It consists of transmitter and receiver. Transmitter and receiver installed opposite each other. When the infrared beams are interrupted, the detector will set off the alarm. With the reasons of utilizing multi-beams, the detector with the immunity for the pets and small animal.



*Beam sensors*

## **ELECTRIC FENCING**

Kiwango Security Guards we Install and service an electric fence which is a barrier that uses electric shocks to deter animals and people from crossing a boundary. The high voltage Generated by Energizer machine may have effects ranging from discomfort to death.

An electric fence energizer converts mains or battery power into a high voltage pulse. The energizer releases this pulse on to an insulated fence line about once every second. The pulse itself is only around 150 microseconds long.



*Electric fence*

## FIRE RESCUE

We have the professional team with full equipped who provides predominantly emergency firefighting and rescue services to our clients. A fire department may also provide 'fire protection and fire prevention services' where by firefighters visit homes and give fire safety advice and fit fire Alarm system comprise with smoke detectors, heat detectors, and gas detectors which are all linked to Network Operation Centre NOC for easy and fast response through our standby team of rescue with Fire Engine all around the city.



### So we offer;

- Installation and maintaining fire alarms
- Fire Rescue services



*Fire systems*

## PHYSICAL SECURITY EXECUTIVE PROTECTION

We recognize that executive protection is the dynamic entry and each protection program must be tailored to be principal needs and requirements that must be handled with tact and diplomacy.



*Executive Protection*

## EVENT SECURITY MANAGEMENT

Event Security Management is a professional role within any event and should be treated as such. Too many events, held within Tanzania fall short of the standards expected by the fee paying public in terms of safety and security. We provide a high quality Event Security Management service and expertise to Tanzania event market.

Unlike other event security providers, we do not only provide staff for your event but we undertake event security risk assessment, obtain all event security licenses and provide a security plan for your event.



### *Events Security*

#### **CONSULTANCY SERVICES AND RISK MANAGEMENT**

Today's world can be a highly risky and unpredictable place. Conflict, economic instability, terrorism, petty and organized crime are all features of the modern international commercial environment. Through a select network of high qualified consultants with extensive commercial security risk management expertise developed from many people within a broad spectrum of industries.

We network closely with our clients to develop practical and cost effective solutions to effectively manage your security risk.



## ASSET AND VEHICLE TRACKING

### REALTIME TRACKING

Track the location of your objects (vehicle, person, mobile, bike etc.) online in real-time. Choose from the following maps: Google, Satellite, OSM etc. View additional information about the tracking objects:

Speed, exact address, fuel consumption and travel history etc.



*Overview of trucking systems*

### HISTORY AND REPORTS

Download and review reports in different formats: XLS, PDF, CSV, TXT. Reports include various information by date and GPS tracker name including: driving hours, stopovers, distance travelled, fuel consumption and many more. Detailed and group reports are also available.

## NOTIFICATIONS

Get instant alerts about your tracking object: know when the object enters or exits geo-zone, know if it is speeding and stopovers. Get SOS alarms if it has been stolen as well as turn on/off the engine easily. Get notifications to your iPhone, Android or Windows devices, via e-mail, mobile App or SMS.

## CARGO AND CASH ESCORTS

Armed escorts services of cash, valuables and other valuable expenses are provided by our company inside and All around African countries, with a team who are well trained and trained in this activity, manage the solution of conflicts, drive vehicles in non-standard situations, first aid and, if necessary, self-defence and coercive means or use of firearms.

Terms and condition, are very important depends to the value of insured items, and insurance conditions, is determined by the number of people in transit or accompaniment, type of equipment, weapons and vehicles. The dispatcher who is in contact with the group carrying out the transport is defined as necessary and appropriate. Vehicle movement is ON-LINE tracked by GPS and data is transmitted to the dispatching centre.

The price of these services is based on the value of the shipment carried, the length of the journey in time and distance.

## EVENT SPONSORSHIP

Kiwango Security Guards as Sponsor to various Events such as Masaki Marathon, Jide Night 20, Atlas Marathon



## OUR CURRENT PORTFOLIO

The company currently has a portfolio ranging from multinationals, local corporate and individuals some as sampled below



Jakaya Mrisho Kikwete  
FOUNDATION



## **KIWANGO SECURITY GUARD EXECUTIVE DIRECTOR**

**Mr. Jonathan W. Nkya**

(Managing Director)

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+255 715 900 000

Email: [md@kiwangosecurity.com](mailto:md@kiwangosecurity.com)

**Mr. Fadhili S. Welele**

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### **CONCLUSION**

KSG has the capacity to enter into a security service provision contract with you and to ensure that such services are provided under the highest standard of professionalism

**All our units are highly visible, proactive, and on-call 24/7.**

**Please contact us if you have any special assignments or security requirements which are not outlined here in our profile and we will do our best to accommodate and satisfy your requirements.**

### **FOR MORE INFORMATION**

**Kiwango Security Head Office**

**Mzimuni Ward, Kawe Beach**

**Mwai Kibaki Road , Malecela Bridge**

**P.O Box 72385 - Dar es Salaam**

**Tanzania**

**Tel: +255 716 777 | +255 715 900 000 | +255 713 213 060**

**Email: [info@kiwangosecurity.com](mailto:info@kiwangosecurity.com)**

**Website: [www.kiwangosecurity.com](http://www.kiwangosecurity.com)**

### **OUR BRANCHES**

**Zanzibar - Betras Freezer Street**

**Mwanza - Capripoint Hesawa street**

**Iringa - Uhindini Street (Iringa Town)**

**Dodoma - Uhindini Street (Opposite Stanbic Bank)**

**Tabora - Bachu Street**

**Mtwara - Madukani Street**

**Kigoma - Mwanga South (Simu Street)**

**Tanga**

**Arusha**

**Moshi**

## Our Bank Details

**Account Name:** KIWANGO SECURITY GUARDS (T) LTD

**Bank Name;** NATIONAL MICROFINANCE BANK

**Account Number:** 225 100 075 14

**Branch Code:** NMIBTZTZ

**Branch Name:** MLIMANI CITY

**Account Name:** KIWANGO SECURITY LTD

**Bank Name;** NATIONAL BANK OF COMMERCE

**Account Number:** 074 103 000 021

**Branch Code:** NLCBTZTXFIN

**Branch Name:** VICTORIA BRANCH

**Account Name:** KIWANGO SECURITY GUARDS (T) LTD

**Bank Name;** STANBIC BANK

**Account Number:** 9120000509211

**Branch Code:** SBICTZTX

**Branch Name:** INDUSTRIAL BRANCH



